



Vacancy: Partnerships Associate

NMITE is proud to be a new provider of higher education in Hereford. Teaching and engineering focussed, we are committed to authentic learning, developing skills and mindsets, a transformative educational experience, interdisciplinary approaches, innovative provision, and local, regional, national, and international impact. Supported by Government, industry, and the engineering profession, we aim to be a game-changer in every facet of our operations and educational programmes.

We recognise that future engineers need technical knowledge, but also that creativity, problem-solving ability, and understanding of humanities, arts, business, and many other areas are all required to succeed, as well as the ability to use this knowledge in current and future professional contexts. For these reasons, our programmes will be open to all with the creativity, imagination and the determination to solve society's challenges, not just those with A-level maths and physics. Our teaching will be in studio-based, problem-led, and deeply connected to industrial and social partners.

Job Role

- Act as a primary point of contact for information on partnering with NMITE.
- Explore and develop new partnerships for NMITE with community and business organisations.
- Develop and build on external relationships with NMITEs existing strategic partners including alliance and project management on joint initiatives.
- Develop relations with local delivery partners in the voluntary and community sectors.
- Assist in developing and writing bids for external funding.
- Work with both internal departments and outside agencies to assist in development of our degree apprenticeship and continual professional development programmes.
- Assist with sales and delivery of CPD and Lifelong learning
- Work with academic team to develop themes for sprints and assist management of the industrial learning experience.
- Assist with organising and delivering engagement events face to face and online.
- Maintain communications and engagement with database of interested parties.

Qualifications & Experience

Essential

- Ideally Educated to degree level in a technical discipline or equivalent experience
- Knowledge of working practices in Industry (experience of working in a relevant sector e.g., engineering)
- Experience in developing external relations and managing alliances with third parties.
- Project management experience
- Ability to present to different audiences and act as an ambassador.

Desirable

- Knowledge of Working practices in the Academic sector
- Bid writing experience.
- Commercial / finance experience

Key Skills & Behaviours

- Ability to work independently.
- self-motivated



- organised.
- Multi-tasking and prioritisation
- Entrepreneurship and business development skills
- Communication and engagement skills
- Effectively work in and across teams

Cultural Alignment

- Equality focused.
- Inclusive
- Respectful
- Creative
- Honest
- Non-judgemental

Our offer

We offer competitive salaries and a competitive benefits package, including pension scheme, life assurance, 30 days holidays (plus Bank Holidays & closure days), ongoing training & development.

Location: Hereford

To apply

Please email a full CV and covering letter to vacancies@nmite.ac.uk. Your covering letter should outline how you meet the person specification.

Informal questions about the roles can be addressed to the Head of Partnerships, Toby Kinnaird (Toby.kinnaird@nmite.ac.uk)

NMITE is committed to promoting a diverse and inclusive community – a place where we can be ourselves and succeed on merit. Whilst all applicants will be judged on merit alone, we particularly welcome applications from groups currently underrepresented in engineering education. Part time proposals and secondment arrangements may also be considered.

The opening date for applications is Monday 15th February 2021. The closing date for completed applications is Friday 19th March 2021.